



Budget Estimate

Mira Costa High School
Manhattan Beach, CA
Date: April 2, 2015
To: Paul Ruta

Equipment Description

SportsCluster Green™ System delivered to your site

- Factory aimed and assembled poletop luminaire assemblies
- 1500-watt metal halide fixtures
- UL Listed remote electrical component enclosures
- Mounting hardware for the pole top units and electrical component enclosures
- Pole length wire harness
- Disconnects

Also includes:

- Energy savings of more than 50% over standard lighting system
- 50% less spill and glare light than Musco's prior industry leading technology
- 10-Year warranty including ten years parts, two years labor. Lamps are warranted for two years, with the first year including lamps and labor, and the second year lamps only

Poles are **not** included as part of this budget estimate.

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Sportscluster Green as described above and delivered to the job site:

	<u>30 Footcandles Option</u>	<u>50 Footcandles Option</u>
Musco Materials:	\$ 73,400.00	\$104,500.00
Sales Tax (9%):	\$ 6,600.00	\$ 9,400.00
Installation*:	<u>\$ 45,900.00</u>	<u>\$ 45,900.00</u>
Project Total:	\$125,900.00	\$159,800.00

Optional Adder:

Musco's Control-Link Lighting Control System: \$8,200.00

*Installation includes removal/disposal of existing fixtures and service platforms and complete installation of Musco Materials on existing poles. Any costs associated with the DSA approval process (if required) are not included in this estimate.

Payment Terms

Payment Terms subject to approval by Musco's Credit Department

Musco will attempt to coordinate shipment so that delivery corresponds with the customer's payment schedule. It will be the responsibility of the wholesaler to ensure that Musco is aware of this delivery timeframe. We will expect payment within the terms described above unless there is a written statement from Musco's corporate headquarters stating the acceptance of different terms.

Delivery to the job site from the time of order, submittal approval, and confirmation of order details including voltage and phase, pole locations is approximately 30-45 days. Due to the built-in custom light control per luminaire, pole locations need to be confirmed prior to production. Changes to pole locations after the product is sent to production could result in additional charges.

Notes

Estimate is based on:

- Shipment of entire project together to one location
- Field size per the existing stadium, lighting the playing field only (no track) to light levels indicated
- System will be manufactured to existing voltage and phasing at site
- Confirmation of pole locations prior to production

Thank you for considering Musco for your sports-lighting needs. Please contact me with any questions.

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